# Taiwan Representative Office Invoice

**Client to provide**  
**Address to be provided**

Date: Monday, May 29, 2017  
Invoice No: 2015 – 10 – 003p

<table>
<thead>
<tr>
<th>Professional services rendered (without travel)</th>
<th>Notes</th>
<th>Year 1 US$</th>
<th>Year 2 US$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Taiwan RO formation fees (without travel)</td>
<td>1.</td>
<td>9,545</td>
<td>0</td>
</tr>
<tr>
<td>Assistance with locating local office space</td>
<td>2.</td>
<td>950</td>
<td>0</td>
</tr>
<tr>
<td>Estimated Taiwan Government registration fees</td>
<td>3.</td>
<td>45</td>
<td>0</td>
</tr>
<tr>
<td>Taiwan corporate bank account opening fees (without travel)</td>
<td>4.</td>
<td>3,950</td>
<td>0</td>
</tr>
<tr>
<td>Estimate of annual accounting and tax fees</td>
<td>5.</td>
<td>0</td>
<td>2,300</td>
</tr>
</tbody>
</table>

**Total** Healy Consultants fees payable this month  
6. 14,490  0

Estimate of total Healy Consultants fees payable after 12 months  
7. 2,300

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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Notes to invoice above

1. Healy Consultants’ fees to efficiently and effectively complete Taiwan representative office (RO) registration within four weeks (click link) by i) choosing the optimum regulatory license for our Client’s business activities ii) settling our accountant and lawyer fees and iii) preparing a high quality RO registration application for City Government:

   All engagement fees (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a detailed project plan, mapping out deliverables by week throughout the engagement term;

   Every week during the engagement, Healy Consultants will email our Client a detailed status update. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

2. Before RO registration is complete, the Taiwan Government must review and approve a lease agreement for office premises. If your Firm requires this service from Healy Consultants, our one-time fee amounts to US$950. The monthly rent thereafter will be paid independently and directly to the landlord by our Client. An estimate of such a rental for a space of 10 sq. m. for one employee is US$1,200 per month;

3. This fee is an estimate of government costs payable during your Firm’s engagement. All government fee payments will be supported by original receipts and invoices. Examples of government costs include i) registering the entity for Labor Insurance and National Health Insurance at the Council of Labor Affairs and ii) RO registration at the Industrial Services Portal. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;

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www.healyconsultants.com
4. Healy Consultants will be pleased to open a Taiwan corporate bank account without travel. It is a time consuming task, Healy Consultants will shelter our Client from the administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed RO, when shareholders and directors and bank signatories reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Taiwan for corporate bank account opening, Healy Consultants will refund our Client US$950;

If our Client is not comfortable with only a Taiwanese corporate bank account, Healy Consultants will be pleased to open an international corporate bank account (click link) outside of Taiwan. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, ABN Amro, Bank of China, ANZ bank, Standard Bank, UBS, Credit Suisse;

The banks enjoy ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants’ control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of our global banking relationships and determination;

Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;
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5. For an active RO, these accounting and tax fees are an estimate of Healy Consultants fees to efficiently and effectively discharge annual accounting and tax obligations. Following receipt of a set of draft accounting numbers from your side, Healy Consultants will more accurately advise accounting and tax fees. For a dormant RO, Healy Consultants fees are only US$950;

6. All fees quoted in this invoice correspond to fees quoted on Healy Consultants' website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;

7. Assuming our Clients re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of RO registration;

8. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster and more easily than expected, Healy Consultants is happy to refund some fees to our Client;

9. If our Client and Healy Consultants properly plan this engagement, our Clients' will not have to travel during this engagement. Healy Consultants will efficiently and effectively and aggressively complete RO registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants office;

10. In accordance with the Taiwanese regulations, there are no minimum share capital requirements for a representative office;

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11. Healy Consultants guarantees our Clients a timely, complete business set up solution or your money back;

12. In accordance with Article 386 of the Taiwan Companies Act, each Taiwan RO must have at least one individual country representative ordinarily resident in country. If required, Healy Consultants will be pleased to provide your firm with a professional nominee representative in Taiwan. Our fee amounts to US$6,600 per annum;

13. In accordance with Articles 371 and 386 of Taiwan Companies Act, an RO will not be permitted to perform business activities within the country;

14. If required, Healy Consultants will be pleased to assist your firm secure employee visa approvals. Our fee is US$3,950 for the first employee, US$2,950 for the second employee, US$1,950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct immigration officers. The Government enjoys ultimate power of approval of visas. Consequently, guaranteed success is outside of Healy Consultants control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;

15. Depending on our Client business and nationality, the Government may require a special regulatory license to carry on your business in the country. Healy Consultants will assist our Client secure license approval. There may be additional fees for this service;

16. Engage Healy Consultants to project manage (click link) the set up of your business in every country on the planet. We are the best in the world (click link) at what we do and we are a one-stop-shop for the A to Z (click link) of every country engagement;

17. During the engagement, shareholders and directors’ documents may need to be translated into the local language; before the Government and Bank approves RO registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants can complete this administrative task;

As always, Healy Consultants will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include i) embassy fees ii) notary public costs iii) official translator fees;

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18. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;

19. Some of our Clients require an immediate country solution. With this strategy, within a day Healy Consultants can supply our Client i) an existing dormant Taiwan company number and ii) an already approved Taiwan corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;

20. As stipulated on our website and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;

21. Healy Consultants will only register your RO after 75% of due diligence documentation is received by email. Healy Consultants will only open a corporate bank account after 100% of the Client’s original due diligence documentation is received by courier;

22. During the annual renewal engagement with our Client, our in-house Legal and Compliance Department (click link) reviews the quality and completeness of our Client file. Consequently, Healy Consultants may revert to our Client to ask for more up to date due diligence documentation;

23. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG$, Euro, Pounds or US$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;

24. Some of our Clients’ engage Healy Consultants to recruit (click link) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients’;

25. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:

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Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Taiwan representative office.

Best regards,

Aidan Healy

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Aidan Healy
Business owner
Healy Consultants Group

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