

## Cambodia Representative Office Invoice

Client to provide

Company Reg. No.: 921530

Address to be provided

Date: Wednesday, February 14, 2018

Invoice No: 2018 – 10 – 003p

Professional services for Cambodia representative office (without travel)	Notes	Year 1 US\$	Year 2 US\$
Cambodia <a href="#">representative office registration</a> fees (no travel)	1.	9,460	0
Cambodia <a href="#">corporate bank account opening</a> fees (no travel)	2.	4,950	0
Estimated Cambodia <a href="#">Government registration</a> fees	3.	1,325	250
Tax and VAT <a href="#">registration</a> fees	4.	950	0
Estimate of annual <a href="#">accounting and tax</a> fees	5.	0	2,300
<b>Total Healy Consultants fees payable this month</b>	6.	<b>16,685</b>	0
Estimate of Healy Consultants fees payable after 12 months	7.		<b>2,550</b>

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

HEALY CONSULTANTS GROUP HOLDING PLC  
491B RIVER VALLEY ROAD, #15-01 VALLEY POINT  
SINGAPORE 248373, UEN: 201623711R

## Cambodia Representative Office Invoice

### Notes to invoice above

1. Healy Consultants fees to efficiently and effectively complete Cambodia representative office registration [eight weeks](#) by i) choosing the optimum regulatory license for our Client's business activities ii) reserving the name of the overseas company with the Cambodian [Ministry of Commerce](#) iii) settling our accountant and lawyer fees and iv) preparing a high quality representative office registration application for the [Ministry of Commerce](#);

All [engagement fees](#) (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a [detailed project plan](#), mapping out [deliverables](#) by week throughout the engagement term;



Every week during the engagement, Healy Consultants will email our Client a [detailed status update](#). Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

2. Healy Consultants will be pleased to open a Cambodia corporate bank account without our Client travel. It is a time consuming task, and Healy Consultants will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed representative office when shareholders, directors and bank signatories reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client's business and nationality, there is a 40% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Cambodia for corporate bank account opening, Healy Consultants will refund our Client US\$950;

If our Client is not comfortable with only a Cambodia corporate bank account, Healy Consultants will be pleased to open [an international corporate bank account](#) (click link) outside of Cambodia. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

## Cambodia Representative Office Invoice

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of [our global banking relationships](#) and determination.



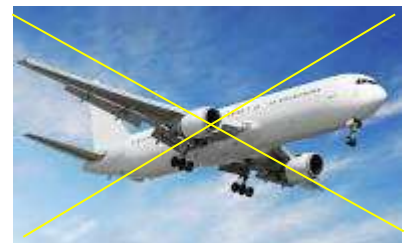
Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include **i)** name uniqueness check fee **ii)** publication fee for the official notice of incorporation **iii)** issuance fees for the business registration certificate **iv)** seal registration fees **v)** patent registration fees **vi)** tax department registration fees and **vii)** VAT registration fees. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;
- In accordance with Cambodia law, each entity must register for corporate tax and VAT at the [Ministry of Economy and Finance](#);
- For an active trading representative office, these [accounting and tax](#) fees are an estimate of Healy Consultants fees to efficiently and effectively discharge annual accounting and tax obligations. Following receipt of a set of draft accounting numbers from your representative office, Healy Consultants will more accurately advise accounting and tax fees. For a dormant representative office, Healy Consultants fees are only US\$950;
- All fees quoted in this invoice correspond to fees quoted [on Healy Consultants' website](#). Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;



## Cambodia Representative Office Invoice

7. Assuming our Clients re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of representative office registration;
8. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster and more easily than expected, Healy Consultants is happy to refund some fees to our Client;
9. Representative office business activities are limited to marketing and promotion activities of the business if the overseas company. The parent company paid up share capital must be at least US\$1,000 (KHR 4 million). A representative office can lease office premises but cannot **i)** issue sales invoice to Clients **ii)** sign local legal contracts and **iii)** import and export goods;
10. Engage Healy Consultants to [project manage](#) business set up in every country on the planet. We are the best in the [world](#) at what we do, timely completing [the A to Z](#) of every country engagement;
11. It is compulsory for every Cambodia entity to appoint a resident tax representative after commencement of operations. To minimize complexity, Healy Consultants recommends our Client appoint one staff member already in Cambodia. If our Client is uncomfortable or unable to adopt this strategy, Healy Consultants will provide nominee services. Our annual fee for the same is US\$4,950 per nominee;
12. Before representative office registration is complete, the Cambodia Government must review and approve a lease agreement for office premises. If your Firm requires this service from Healy Consultants, our one-time fee amounts to US\$950. The monthly rent thereafter will be paid independently and directly to the landlord by our Client. An estimate of such a rental for a space of 10 sq. m. for one employee is US\$400 per month;
13. If our Client and Healy Consultants properly plan this engagement, our Clients' will **not** have to travel during this engagement. Healy Consultants will efficiently complete representative office registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to **i)** sign and get documents legalized in the embassy in their country of origin and **ii)** courier the originals to Healy Consultants office;



## Cambodia Representative Office Invoice

14. If required, Healy Consultants will be pleased to assist your Firm to secure employee visa approvals. Our fee is US\$2,950 for the first employee, US\$1,950 for the second employee, US\$950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality visa application that maximizes the likelihood of visa approval;
15. Monthly, quarterly and mid-year Government tax obligations include monthly payroll tax and fringe benefits tax reporting and payments. If you need our help, Healy Consultants can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants monthly support will include **i)** label monthly bank statement transactions and **ii)** submission of monthly employee payroll and fringe benefits tax reporting and payments;
16. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;
17. In accordance with Cambodia's [Law on Commercial Enterprises, section \(5\)](#), all Cambodia entities must provide the authorities with a Khmer name, which must be used for all operations and commercial activities in Cambodia, including: **i)** to advertise the company business **ii)** to invoice customers and **iii)** to liaise with the Government and tax authorities;
18. During the engagement, shareholders and directors' documents may need to be translated into Khmer before the Government and Bank approves representative office registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants can complete this administrative task;
- As always, Healy Consultants will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include **i)** embassy fees **ii)** notary public costs **iii)** official translator fees;
19. Some of our Clients require an [immediate country solution](#). With this strategy, within a day Healy Consultants can supply our Client **i)** an existing dormant Cambodia company number and **ii)** an already approved Cambodia corporate bank account number and **iii)** a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



## Cambodia Representative Office Invoice

20. As stipulated on our [business website](#) and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following **i)** settlement of our fees and **ii)** completion and signing of our legal engagement letter;
21. Healy Consultants will only incorporate your company after 75% of [due diligence documentation](#) is received by email. Healy Consultants will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
22. During the annual renewal engagement with our Client, our in-house [Legal and Compliance Department](#) reviews the quality and completeness of our Client file. Consequently, Healy Consultants may revert to our Client to ask for more up to date [due diligence documentation](#);
23. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
24. Some of our Clients engage Healy Consultants to [recruit](#) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;
25. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:

## Cambodia Representative Office Invoice

Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Cambodia corporate structure.

Best regards,

*Aidan Healy*

---

Aidan Healy

[Business owner](#)

Healy Consultants Group

**Tel:** (+65) 67350120 (direct)

**Address:** #155A, St 134, Sangkat Mittapheap, Khan 7 Makara  
Phnom Penh, Cambodia

**Skype:** healyconsultants

### **Confidentiality Notice**

This transmission and accompanying files contain confidential information intended for a specific individual and purpose. This transmission is private and confidential. If you are not the intended recipient, you are hereby notified that any disclosure, copying or distribution or the taking of any action based on the contents of this information is strictly prohibited. Please contact the sender if you have received this mail and you are not the intended recipient.

### **Document and Attachments**

This document was prepared through Microsoft Word 2013 and attached documents were created through Microsoft Word 2013 and Adobe Acrobat 11. If you are unable to accurately and completely read this document and open the attachments, kindly advise us and we will gladly resend the information to you in a different format.