



## Paraguay Representative Office Invoice

Client to provide

Company Reg. No.: 200311971N

Address to be provided

Date: Friday, April 08, 2016

Invoice No: 2015 – 10 – 003p

Professional services for Paraguay RO (without travel)	Notes	Year 1 US\$	Year 2 US\$
Paraguay RO <a href="#">registration</a> fees (without travel)	1.	7,250	0
Company <a href="#">secretary and legal registered office</a> fees	2.	2,100	2,100
Estimated Paraguay <a href="#">Government registration</a> fees	3.	200	0
Paraguay corporate <a href="#">bank account opening</a> fees (without travel)	4.	2,950	0
<a href="#">Tax and VAT</a> registration fees	5.	950	0
Estimate of annual <a href="#">accounting and tax</a> fees	6.	0	2,300
<b>Total</b> Healy Consultants fees payable this month	7.	<b>13,450</b>	0
Estimate of Healy Consultants fees payable after 12 months	8.		<b>4,400</b>

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

**Continued on next page...**



## Paraguay Representative Office Invoice

### Notes to invoice above

1. Healy Consultants fees to efficiently and effectively complete Paraguay company registration within [10 weeks](#) by **i)** choosing the optimum regulatory license for our Client's business activities **ii)** reserving a representative office name with [Commercial Registrar](#) **iii)** settling our accountant and lawyer fees and **iv)** securing RO registration approval and preparing a high quality application for the [Ministry of Industry and Commerce](#) ;

All [engagement fees](#) (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a [detailed project plan](#), mapping out [deliverables](#) by week throughout the engagement term;



Every week during the engagement, Healy Consultants will email our Client a [detailed status update](#). Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

2. In accordance with [Companies Law](#) each Paraguay representative office must appoint a RO secretary, who may be a natural person or a body corporate, but the RO secretary must be resident in Paraguay. Healy Consultants will act as your Paraguay representative office secretary, for which our annual responsibilities include **i)** preparing and filing the legal annual return; **ii)** securely maintaining representative office records; **iii)** liaising with the Paraguay government on our Client's behalf; **iv)** legal filing of changes of RO structure; and **v)** reminding our Client of statutory deadlines;

In accordance with Paraguay law, an RO shall as from the date of its incorporation have a legal registered office in Paraguay, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' Paraguay office will be the registered office address for your RO. Thereafter, this address will be used to receive government correspondence including **i)** tax letters **ii)** notice of the legal annual return; and **iii)** all government communications. Most of our Clients wish to place [Healy Consultants' office address](#) on invoices, contracts, websites and business cards;

3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include **i)** register the RO with the Sistema Unificado de Apertura y Cierre de Empresas ([SUACE](#)) **ii)** register the RO with the National Chamber of Commerce and Services **iii)** and pay registration tax in a local Payment Agency. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;

**Continued on next page...**



## Paraguay Representative Office Invoice

4. Healy Consultants will be pleased to open a Paraguay corporate bank account without our Client travel. It is a time consuming task, and Healy Consultants will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed representative office when parent company shareholders, directors and bank signatories reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Paraguay for corporate bank account opening, Healy Consultants will refund our Client US\$950;

If our Client is not comfortable with only a Paraguay corporate bank account, Healy Consultants will be pleased to open [an international corporate bank account](#) (click link) outside of Paraguay. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of [our global banking relationships](#) and determination.

The logo for BBVA, consisting of the letters 'BBVA' in a bold, blue, sans-serif font.




The logo for Citi, featuring the word 'citi' in a blue, lowercase, sans-serif font with a red arc above the 'i'.

Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

**Continued on next page...**



## Paraguay Representative Office Invoice

5. In accordance with [Paraguay Commercial Tax Laws](#), each entity must register for corporate tax and VAT at the [Ministerio de Hacienda](#).
6. For an active trading representative office, these [accounting and tax](#) fees are an estimate of Healy Consultants fees to efficiently and effectively discharge your annual RO accounting and tax obligations. Following receipt of a set of draft accounting numbers from your representative office, Healy Consultants will more accurately advise accounting and tax fees. For a dormant RO, Healy Consultants fees are only US\$950; 
7. All fees quoted in this invoice correspond to fees quoted [on Healy Consultants' website](#). Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
8. Assuming our Clients re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of representative office registration;
9. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster and more easily than expected, Healy Consultants is happy to refund some fees to our Client;
10. Representative office business activities are limited to i) market research ii) Client after sales support and iii) promoting the business of the parent company and iv) research and development. T The RO suffers a corporation tax of 10%. The parent company paid up share capital must be at least US\$ 25,000. A Representative office can i) lease office premises and ii) but cannot issue sales invoice to Clients' nor iii) sign local sales. A Representative office cannot import and export goods.
11. Engage Healy Consultants to [project manage](#) business set up in every country on the planet. We are the best in the [world](#) at what we do, timely completing [the A to Z](#) of every country engagement;

**Continued on next page...**



## Paraguay Representative Office Invoice

12. In accordance with the [Company Law](#), each Paraguay representative office must have at least one individual representative ordinarily resident in Paraguay. If required, Healy Consultants will be pleased to provide your firm with a professional passive [services](#) legal representative in Paraguay. Our fee amounts to US\$15,800 per annum;
13. If our Client and Healy Consultants properly plan this engagement, our Clients' will **not** have to travel during this engagement. Healy Consultants will efficiently and effectively complete RO registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to **i)** sign and get documents legalized in the embassy in their country of origin and **ii)** courier the originals to Healy Consultants office;
- 
- A photograph of a commercial airplane in flight, with a large yellow 'X' drawn over it, indicating that travel is not required for the service.
14. Depending on our Client's business and nationality, the Paraguay Government may require a special regulatory license to carry on your business in the country. Healy Consultants will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of representative office registrations and business licenses;
15. If required, Healy Consultants will be pleased to assist your firm to secure employee [visa](#) approvals. Our fee is US\$2,950 for the first employee, US\$1,950 for the second employee, US\$950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;
16. Before representative office incorporation is complete, the Paraguay Government must review and approve a lease agreement for office premises. If your Firm requires this service from Healy Consultants, our one-time fee amounts to US\$950. The monthly rent thereafter will be paid independently and directly to the landlord by our Client. An estimate of such a rental for a space of 10 sqm for one employee is US\$1,100 per month;
17. Some of our Clients request Healy Consultants to provide temporary shared [office space](#) for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants;

Continued on next page...



## Paraguay Representative Office Invoice

18. Monthly, quarterly and mid-year Government tax obligations include monthly VAT and quarterly corporation tax return filing. If you need our help, Healy Consultants can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants monthly support will include i) receive in dropbox the monthly invoices from our client ii) label monthly bank statement transactions and iii) preparation and submission of VAT returns;
19. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;
20. During the engagement, shareholders and directors' documents may need to be translated into the local language; before the Government and Bank approves representative office registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants can complete this administrative task;

As always, Healy Consultants will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include i) embassy fees ii) notary public costs iii) official translator fees;

21. Some of our Clients' require an [immediate country solution](#). With this strategy, within one week Healy Consultants can supply our Client i) an existing dormant Paraguay company number and ii) an already approved Paraguay corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
22. As stipulated on our [business website](#) and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
23. Healy Consultants will only incorporate your company after 75% of [due diligence documentation](#) is received by email. Healy Consultants will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
24. During the annual renewal engagement with our Client, our in-house [Legal and Compliance Department \(click link\)](#) reviews the quality and completeness of our Client file. Consequently, Healy Consultants may revert to our Client to ask for more up to date [due diligence documentation](#);

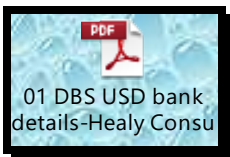


**Continued on next page...**



## Paraguay Representative Office Invoice

25. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
26. Some of our Clients' engage Healy Consultants to [recruit \(click link\)](#) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';
27. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:



Double click on the attachment included here!

Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Paraguay corporate structure.

Best regards,

*Aidan Healy*

Aidan Healy

[Business owner](#)

Healy Consultants

**Tel:** (+65) 67350120 (direct)

**Address:** 7 Andar Jardim Paulistano. 01407-200 Sao Paulo, SP, Brasil

**Skype:** healyconsultants

**Continued on next page...**